

## Message Text

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42

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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P 111545Z JUN 74

FM AMEMBASSY SOFIA

TO USDOC WASHDC PRIORITY

SECSTATE WASHDC PRIORITY 8130

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E.O. 11652: N/A

TAGS: ESTC; EGEN, BU

SUBJECT: ISOTIMPEX EXPORT CONTROL REQUEST ON DISC DRIVES AND TAPES

REF: SOFIA 1425, OCTOBER 20, 1973

1. ON JUNE 11 DEPUTY DIRECTOR OF ISOTIMPEX, KRASIMIR KOTEV, SOUGHT EMBASSY'S ASSISTANCE AND GUIDANCE ON LONG OUTSTANDING EXPORT CONTROL CASE INVOLVING LICENSING AND PURCHASE OF MINI COMPUTER DISC DRIVES AND TAPES BY ISOTIMPEX FROM WANG CO. (WANGCO) (5404 JANDY PLACE, LOS ANGELES, CALIFORNIA 90060). ACCORDING TO KOTEV, CASE HAS BEEN PENDING FOR OVER A YEAR. HANG-UP ON CASE SEEMS TO BE ISOTIMPEX'S INABILITY TO GUARANTEE IDENTIFYING THIRD COUNTRY LOCATION AND COMPUTER IN ADVANCE OF POSSIBLE EXPORT SALES OF DISC AND TAPES. KOTEV POINTED OUT THAT BULGARS ARE WILLING TO REQUEST INFORMATION AT TIME SALE CONTRACT DRAWN UP BUT CANNOT GUARANTEE THIRD COUNTRY CONTRACTING PARTY WILL PROVIDE REQUIRED INFORMATION, THEREFORE CANNOT MAKE SURE GUARANTEE IN CONTRACT WITH WANGO AS SUPPOSEDLY REQUIRED BY COMMERCE.

2. KOTEV EXPLAINED THAT WHOLE BULGARIAN PROJECT FOR PRODUCING DISC DRIVES AND TAPES AWAITS ARRIVAL FROM WANGCO OF PROTOTYPES. LONG DELAY HAS CAUSED ISOTIMPEX TO PUT STAFF AT STARA ZAGORA PLANT ON TWO MONTHS LEAVE AND MINISTER FOR SCIENTIFIC AND TECHNICAL DEVELOPMENT MLADENOV HAS ORDERED KOTEV TO US TO TRY TO STRAIGHTEN MATTER

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OUT. CLEARLY KOTEV WHO PROMOTED IDEA OF USING US FIRMS

AS SOURCE FOR DISCS AND TAPES, IS UNDER PRESSURE TO RE-SOLVE QUESTION OF EXPORT-CONTROL EXPORT PERMIT AND LICENSE OR CANCEL WANGCO CONTRACT.

3. WE DO NOT KNOW DETAILS OF CASE BUT WOULD APPRECIATE RECEIVING USDOC'S VIEWS SOONEST AS WELL AS NAME OF RESPONSIBLE USDOC OFFICER WITH WHOM KOTEV CAN DISCUSS CASE UPON HIS ARRIVAL IN WASHINGTON. USDOC OFFICER ERIC KIHL WHO VISITED SOFIA OCTOBER LAST YEAR MET WITH KOTEV AND HAS BACKGROUND ON ISOTIMPEX. ANY HELPFUL SUGGESTIONS USDOC CAN MAKE WHICH COULD BE PASSED ON TO KOTEV WILL BE GREATLY APPRECIATED. WE HAVE TOLD KOTEV WE HOPE TO HAVE SOME INFORMATION FOR HIM BY JUNE 14.

HERZ

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** STRATEGIC TRADE CONTROLS, EXPORT LICENSES, COMPUTERS, EXPORT CONTROLS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 JUN 1974  
**Decapton Date:** 01 JAN 1960  
**Decapton Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** garlanwa  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974SOFIA00956  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION EUR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** SOFIA 1425, OCTOBER 20, 1973  
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**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ISOTIMPEX EXPORT CONTROL REQUEST ON DISC DRIVES AND TAPES  
**TAGS:** ESTC, EGEN, BU  
**To:** COM STATE  
**Type:** TE  
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